

ANALYTICAL STUDIES AND SERVICES

- Management and Strategic Planning
- Organization Review and Planning
- Change Management Analysis, Planning, and Workshops
- Strategic Systems Planning
- Outsourcing and Insourcing IT Services
- Consolidations and Intergovernmental Sharing of Services
- Project Implementation Oversight
- Contract Negotiations and Mediation
- Expert Witness Resources



BSCA

**BARRY STROCK
CONSULTING ASSOCIATES, INC.**

154 Rosemont Street
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BARRY STROCK CONSULTING ASSOCIATES, INC.

Successful Management Planning and Information Systems *for*

**EDUCATIONAL
INSTITUTIONS**



BSCA

EDUCATIONAL MANAGEMENT AND SYSTEMS CONSULTING

CONSULTING • PLANNING • ASSESSMENTS • RFPs • SYSTEMS EVALUATIONS

Reduction of budgets are forcing reductions in administrative and clerical staff, which means more work being done by fewer people. Well designed and cost effective operations and computer systems may assist the remaining staff to significantly increase productivity.

With more pressures on educational institutions to operate more cost efficiently, there is an increased need for more performance measures and timely data about budgets, teachers, administrators, students and facilities.

Timely, accurate and comprehensive information and information systems are vital for today's schools. Changing management or information requirements and the obsolescence of computer hardware and software have become major concerns forcing schools to consider either upgrading existing systems or procuring new systems. Because information systems are critical for continued growth and efficiency, schools must be sensitive to their changing information requirements and be aware of the available technological advances.

BSCA has developed a nucleus of professionals, highly experienced in the development and implementation of information systems for schools and universities. Dr. Jack Harris and Barry Strock are authors, lecturers and experts in educational operations, policies, planning, cost reduction analysis, operations research, and cost accounting.

We are available to assist schools with their changing system requirements and can provide time tested services such as:

- Designing Strategic Management Plans
- Developing Software/Hardware Specifications
- Developing easy to analyze Request for Proposals
- Evaluating Vendor Proposals and Systems
- Negotiating enforceable Vendor Contracts
- Managing the System implementation process

We work with over 300 software firms and continually research new technological advances in software, hardware and peripherals.

We look forward to providing our clients with a proven *process* to assist in acquiring responsive information system solutions for your agency. With decades of success, our approach has permitted hundreds of clients to secure cost-effective systems that expanded the functionality and capability of their operations.

We work directly for *you* and respond to your interests. Consulting services are available for:

MANAGEMENT PLANNING AND ANALYSIS

ANALYTICAL STUDIES AND SERVICES

(See back panel for list of services)

SOFTWARE & BUSINESS PROCESS CONSULTING

- General Ledger and Budgeting
- Accounts Payable and Purchase Orders
- Fund, Grant, Project, and Encumbrance Accounting
- Program and Project Management
- Accounts Receivable and Cash Receipting
- Employee Payroll and Attendance
- Personnel and Human Resources
- Position Control
- Fixed Assets and Depreciation
- Real Property Tax Billing/Collections
- Student Registrations
- Student Attendance
- Student Census (student data, test scores, health)
- Student Grade Reporting and Transcripts
- Student Class Scheduling
- Guidance Support
- Word Processing and Personal Productivity Tools
- Aggregation and Disaggregation of Data
- Longitudinal Data Analysis
- Ad Hoc Report Writer

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