



BARRY STROCK CONSULTING ASSOCIATES, INC.

# Successful Information Systems Planning for Utilities

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## INFORMATION SYSTEMS FOR UTILITIES

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### BARRY STROCK CONSULTING ASSOCIATES, INC.

NEEDS ASSESSMENTS • RFPs • SYSTEM EVALUATIONS  
WORKSHOPS • STRATEGIC PLANNING

**I**nformation and information systems are key components for today's utilities. Changing information requirements and the obsolescence of computer hardware and software have become major concerns forcing utilities to consider either upgrading existing systems or procuring new systems. Because information systems are critical for continued growth and efficiency of utilities, every utility must be sensitive to its changing information systems requirements and be aware of the new available technological advances.

BSCA has developed a team of experienced information systems professionals for private and public utilities (electric, gas, water and sewer). BSCA is available to assist utilities with their changing system requirements and can provide time-tested services such as:

- Designing Responsive Management Plans
- Developing Performance Based Specifications
- Developing Easy-to-Analyze *Request For Proposals*
- Evaluating Vendor Proposals and Systems
- Negotiating Enforceable Vendor Contracts
- Providing Reengineering Workshops
- Providing Management Consulting

As an independent consulting firm specializing in private and municipal utilities, BSCA does not directly or indirectly represent or sell computer software, hardware, programming services or products. BSCA works with over 150 utility-specific software firms and continually researches new technological advances in software, hardware and peripherals.

Author of the *Municipal Computer Systems Handbook*, Barry Strock leads his team of professionals in being responsive to current and future information system needs for utilities. Consulting services are available for the following applications:

- General Ledger and Budgeting
- Accounts Payable and Purchase Orders
- Fund and Encumbrance Accounting
- Program and Project Management
- Accounts Receivable and Cash Receipting
- Billing and Collections
- Payroll and Attendance
- Personnel and Human Resources
- Fixed Assets and Depreciation
- Continuing Property Records
- Customer Service Orders
- Work Order Processing and Tracking
- CAD/CAM, GIS and Engineering
- Meter Orders, Inventories and History
- Warehouse and Parts Inventories
- Fleet and Vehicle Maintenance
- Operations and Facilities Management
- Demand Forecasting and Analysis
- Backflow Device Inspection Tracking
- Rate Design and Cost-of-Service Analysis
- Records Management and Imaging
- Ad Hoc Reporting and Office Automation
- Vehicle Maintenance

BSCA looks forward to providing your utility with a proven process to assist in acquiring responsive information system solutions. With 15 years of success BSCA has aided utilities in securing cost-effective systems that have expanded both the functionality and capability of their present operations as well as their anticipated needs.

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